

SURENDRANATH EVENING COLLEGE

[Established in 1961]

Affiliated to the University of Calcutta

24/2, MAHATMA GANDHI ROAD, KOLKATA - 700 009
Phone : 033 2985-9011, E-mail : snevening@ymail.com

Website : www.surenranatheveningcollege.com

(NAAC Re-accredited in 2016)

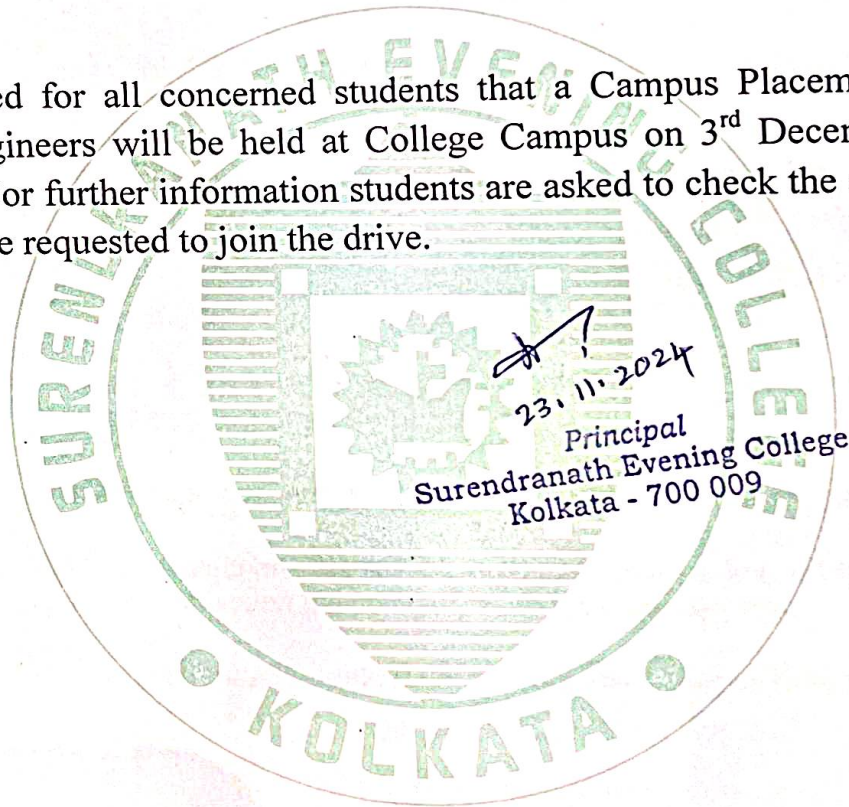


Ref. No.

Date : 23.11.2024...

Notice

It is notified for all concerned students that a Campus Placement Drive by Ascent Engineers will be held at College Campus on 3rd December, 2024 at 4:30 p.m. For further information students are asked to check the attached PDF. Students are requested to join the drive.





Ascent Engineers

2134, 2142, NH 6, Joypur Bill, Bally, Howrah, West Bengal-711227

Regd. Office: 632 Dumdum Park, Kolkata-700055

Phone: +91 03346048395, email: ascent.engg1@gmail.com

Job Title: Sales Executive/ Junior Sales Executive

Ascent Engineers, a multi-dimensional, organization in the field of Mining, Construction and Material Handling Equipment in the state of West Bengal, Jharkhand and Bihar. A Dealer, Supplier and Service Providers for Equipment: - Mobile Crane, Backhoe Loader, Screw Compressor, Light Source, Crawler Drills, Rock Breaker, Rail Crane and Crawler Crane.

Industry Details:

Construction Equipment, Material Handling Equipment and Mining Equipment.

Job Location: Kolkata, Kharagpur and Pakur.

Job Description:

A sales executive's job is to help a business meet or exceed its sales targets by selling machines . Their responsibilities include:

- Setting goals

Sales executives set sales goals for the month, quarter, and year in given territories. They also implement strategies to achieve these goals.

- Finding new customers

Sales executives prospect for new business lead in their assigned territories. They may cold call potential clients, attend new customer and existing customer.

- Building Relationships

Sales executives maintain strong relationships with customer to ensure repeat business. They may provide support, service and guidance to existing customer.

- Negotiating deals

Sales executives negotiate machines and commercials to close sales deals.

- Presenting products

Sales executives assess customer needs and present suitable products, services, and solutions. Accordingly meet the customer and deliver presentations on the company's products and services.

- Handling customer concerns

Sales executives resolve customer concerns and inquiries. They should be prepared to handle customer complaints as they interact directly with them.

Basic Qualification: Diploma/Graduate

Salary Range:


9K-15K

The exact salary may vary depending on experience and skill of the candidate.

Job Type: Full Time

Schedule:

Monday to Saturday


23.11.2024
Principal
Surendranath Evening College
Kolkata - 700 009

FOR ASCENT ENGINEERS

HR
RICKTA SARKAR
CONTACT NO.:8617680020